



# Human Capital Management (HCM)

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- Vendor Selection & Software Implementation

# Agenda

**HCM Project Overview**

**RFP Effort**

**Vendor Selection**

**Current Environment**

**Solution Benefits**

**Enterprise Resource Planning Environment**

**Costs**



# HCM Project Overview

- Tulare County has used its current human resource management and payroll solution since 1987.
- It's limited configurability and integration options have resulted in a complex environment of time intensive manual processes and the addition of more than a dozen systems to meet evolving needs.
- In 2020-21, the County began examining its aged system with the goal of improving efficiency.
- It was determined that an upgrade of the current solution would not meet the County's requirements and the best course of action was to go out to RFP for a solution.



# RFP Effort

- We enlisted the help of a software selection vendor to ensure a thorough and fair evaluation process.
- The Human Capital Management (HCM) RFP was published on May 23, 2022.
- It contained more than 200 unique County requirements and included replacing or integrating the dozen related systems.
- We received 13 responses from nine different vendors.

# Vendor Selection

- All proposals were reviewed, and the top three vendors were advanced to the evaluation phase.
- These vendors were invited onsite to demonstrate to staff how their system met the requirements.
- The top two front runners were then elevated to a second round of demonstrations focused on the County's most complicated processes including scheduling, timekeeping, benefit amount rules, and MOU's.
- Oracle was the only vendor to demonstrate that its solution could be configured to handle all the complex rules and examples provided and was unanimously selected as the winner.
- Further due diligence was completed by performing reference checks for both Oracle and their implementation vendor, Graviton, to confirm this decision.

# Oracle and Graviton

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- Oracle has over 28 county customers in the US, 3 in California. They have over 18,000 employees in Cloud Services and Licenses. Nearest office is in Santa Monica, CA.
- Graviton has over 62 employees and experience implementing Oracle solutions for over 14 counties in the US, including the 3 California counties listed. Nearest office is in Sacramento, Ca.



# Current Environment

- **Disparate Systems**— limitations require the use of more than a dozen systems that have been developed or purchased over time to meet evolving needs.
  - Reporting, Timekeeping, Scheduling, Learning Management, etc...
- **Specialized Skills** – highly specialized IT skills are needed to develop and customize integrations, reports, and make minor configuration changes.
- **Time Commitment** – large amounts of time are spent developing applications to manage timekeeping and tracking solutions for individualized needs of departments.
- **Manual Processes** – People & Paper Heavy
- **Limited Opportunities for Growth** –
  - Lacks compatibility with modern platforms
  - Lacks self service options
  - On-premise solution

# Solution Benefits

- **Software Updates** – as a Cloud-based solution, we will receive the latest software version with new features and updates offered on a quarterly basis.
- **Optimization** – it is a mobile-friendly solution that offers self-service capabilities and an integrated environment, providing the seamless transfer of data between users and applications improving data quality.
- **Standardization** – workflow functionality will standardize and guide users through end-to-end processes and allow personalization based on user groups.
- **Reporting and Analytics** – the solution provides real-time access to data analytics to produce robust on-demand reports and user-friendly dashboards to make data-driven decisions.
- **Opportunities for Growth** – the Oracle platform offers many optional add-on modules as well as an online marketplace of partner applications for future needs.



# Modules Included

#	Module Name	Description	Included in proposal
1	Oracle Fusion Human Capital Management Base	Core HR, Absence Mgmt, Positions, Connections (employee directory)	Yes
2	Oracle Fusion Human Resource Help Desk Cloud	HR Knowledge Base, case management	Yes
3	Oracle Fusion Talent Management Cloud Service	Talent, Skills & Certifications, Performance, Succession Planning	Yes
4	Oracle Fusion Workforce Compensation Cloud	Compensation planning & tracking	Yes
5	Oracle Fusion Payroll Cloud Service for United States	Payroll	Yes
6	Oracle Fusion Time and Labor Cloud Service	Time entry, web clock, time validation	Yes
7	Oracle Additional Test Environment for Oracle Fusion	Additional test environment beyond the Production & Test environment already included in base subscription	Yes
8	Oracle Intelligent Advisor Cloud Service	Wizard driven process and case management	Yes
9	Oracle Cloud Priority Support for SaaS: Base Fee	Support Service Request prioritization and named Technical Account Manager	Yes
10	Oracle Cloud Priority Support for SaaS	Support Service Request prioritization and named Technical Account Manager	Yes



# Enterprise Environment

- Meets County goal of improving organizational efficiency through infrastructure investments.
- Leverages existing investments through integration with the County financial and budget systems to streamline processes.
- Realizes the full potential of an interconnected financial planning landscape by connecting people, processes, and applications.

# Costs

Fiscal Year	Graviton	Mythics	Total
2022/23	\$83,423	\$0	\$83,423
2023/24	\$1,111,477	\$634,363	\$1,745,840
2024/25	\$243,920	\$634,363	\$878,283
2025/26	\$0	\$634,363	\$634,363
2026/27	\$0	\$634,363	\$634,363
2027/28	\$0	\$634,363	\$634,363
Total(s)	\$1,438,820	\$3,171,815	\$4,610,635

# Thank you

QUESTIONS?