

Tulare County Coroner's Office

RANDOX
TOXICOLOGY

Proposal for the Placement of Randox Multistat Analyzer

Provided to Kevin Kemmerling
Lieutenant, Tulare County Coroner's Office

CONFIDENTIAL DOCUMENT



Radox Multistat Analyzer



Lieutenant Kevin Kemmerling
Tulare County Coroner's Office
1105 South O Street
Tulare, CA 93274

RE: Evidence MULTISTAT proposal
Our Reference: rdxtox/usa-IPUS08

Dear **Lt. Kemmerling**,

Randox Toxicology is pleased to offer this proposal for the purchase of the Multistat analyzer for toxicology drug screening and testing in Tulare County, California. This analyzer is an excellent analyzer for fast and accurate screening of drugs in postmortem applications.

The Evidence Multistat analyzer and Biochip Array Technology will allow for reliable analysis of toxicology specimen in blood and urine.

Fully automated bench top analyzer

- 3 samples per hour
- Results in 17 minutes
- 1,000 patient data storage capability
- LIMS compatible
- CV less than 10%
- Touch screen color monitor

We are excited at the possibility of the analyzer being considered for procurement in your lab and we look forward to working with the lab.

Thanks,

Ingemar Pedron, M.S. | Sales Executive

Based in San Diego, CA

Ingemar.Pedron@Randox.com

+1 (304) 579-0236

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FINANCIAL PROPOSAL

Name	Lt. Kevin Kemmerling
Organization	Tulare County Coroner's Office
Address	1105 South O Street Tulare, CA 93274

Ref. No. rdxtox/usa-IPUS08	Randox Contact Ingemar Pedron	Date August 25, 2023
Contract Type Outright Purchase	Contract Period N/A	Minimum Purchase none

Evidence MultiSTAT Analyzer **\$44,700.00**
Cat. No. EV4115

Consisting of: Analyzer
 Installation
 Training of two operators
 Operator's manual
 One year's warranty

Shipping **\$ 1500**

Evidence MultiSTAT – Whole Blood kit **\$357/kit**
Cat. No. EV4195 **Cost per sample - \$30.00**

Consisting of: 12 Biochips x 20 tests per Biochip = 240 tests
Multi-analyte reagents and consumables. Discrete test regions for the tests:

1. α -PVP(Flakka)
2. Amphetamine
3. Barbiturates
4. Benzodiazepines
5. BZG/Cocaine
6. Buprenorphine
7. Cannabinoids (THC)
8. Ethylglucuronide (EtG)
9. Fentanyl
10. Methadone
11. Methamphetamine
12. Opiate
13. Oxycodone
14. Phencyclidine (PCP)
15. Pregablin
16. Propoxyphene
17. Synthetic Cannabinoids (AB-Chiminica)
18. Synthetic Cannabinoids(AB-Pinaca)
19. Tramadol
20. Tricyclic Antidepressants (TCA)
21. 6-MAM

Evidence MultiSTAT Toxplex Quant kit **\$936/kit**
Cat. No. EV4516(Blood) **Cost per sample - \$39.00**

Consisting of: 24 Biochips x 29 tests per Biochip = 696 tests (two samples per cartridge)
Multi-analyte reagents and consumables. Discrete test regions for the tests:

- | | |
|------------------------------------|-------------------------------|
| 1. Acetaminophen | 16. Meprobamate |
| 2. Amphetamines | 17. Methamphetamine |
| 3. Barbiturates | 18. Methadone |
| 4. Benzodiazepines I (Oxazepam) | 19. Methaqualone |
| 5. Benzodiazepines II(Clonazepam) | 20. Opiate |
| 6. Cocaine (Benzolecgonine) | 21. Oxycodone |
| 7. Buprenorphine | 22. Phencylidine(PCP) |
| 8. Cannabinoids (THC) | 23. Pregablin |
| 9. Xylazine | 24. Propoxyphene |
| 10. Dextromorphan | 25. Salicylate |
| 11. Ethy Glugoronide (ETG) | 26. Tramadol |
| 12. Fentanyl | 27. Tricyclic Antidepressants |
| 13. Haloperidol | 28. Zolpidem |
| 14. Ketamine | 29. 6-MAM(Heroin) |
| 15. MDMA | |

Final order is subject to 8.25% sales tax.

QUOTATION TERMS AND CONDITIONS

Delivery

The analyzer and other products shall be delivered within six (6) weeks of receipt of confirmed purchase order.

Installation and Training

Installation will take place at the customer premises as soon as requested after delivery of the analyzer. A technical specialist shall conduct the training course, which will take the form of a two-day course.

Payment and Credit Terms

Credit terms of 30 days from product delivery.

Warranty Period and Service

The analyzer will be covered by a comprehensive warranty for the period of 12 months from date of installation. This warranty covers all costs of parts, travel and labor.

Customer and Technical Support

Immediate technical support will be provided by telephone, with 48-hour turnaround onsite technical support

ALL PRICES QUOTED ARE EXCLUSIVE OF TAX AND FREIGHT.
F.O.B. Kearneysville, WV

Good afternoon Lieutenant,

Please see attached, page 5 (second to last page).

With the sales tax applied, the breakdown of the quote (1 of each kit listed on the quote) is:

DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL
MultiSTAT EV4115	1	44,700.00	44,700.00
MS Shipping and handling	1	1,500.00	1,500.00
DoA Blood Kits Whole blood EV4195	1	357.00	357.00
MultiSTAT - ToxPlex EV4516	1	936.00	936.00
		SUBTOTAL	\$47,493.00
		TAX	\$3,918.17
		TOTAL	\$51,411.17

Thanks,

Ingemar Pedron, M.S. | Sales Executive

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