



Health & Human Services Agency

COUNTY OF TULARE AGENDA ITEM

BOARD OF SUPERVISORS

LARRY MICARI
District One

PETE VANDER POEL
District Two

AMY SHUKLIAN
District Three

EDDIE VALERO
District Four

DENNIS TOWNSEND
District Five

AGENDA DATE: April 1, 2025

Public Hearing Required	N/A
Scheduled Public Hearing w/Clerk	N/A
Published Notice Required	N/A
Advertised Published Notice	N/A
Meet & Confer Required	N/A
Budget Transfer (Aud 308) attached	N/A
Personnel Resolution attached	N/A
Agreement(s) attached	Yes

CONTACT PERSON: Natalie Bolin, DSW, LCSW PHONE: 559-624-8000

SUBJECT: Approve an amendment to Agreement No. 31382 with Genoa Healthcare, LLC

REQUEST(S):

That the Board of Supervisors:

1. Approve an amendment to Agreement No. 31382 with Genoa Healthcare, LLC, to delete provision 4.2 and the Schedule 1 Exhibit, Authorized Pharmacy Employees, for the provision of pharmacy services, effective from April 1, 2025, through June 30, 2026.
2. Authorize the Chair to sign the amendment.

SUMMARY:

The California Department of Health Care Services requires that the County Managed Care Plans provide or arrange for medically necessary pharmacy services. The Tulare County Health and Human Services Agency's (HHSA) Behavioral Health Branch contracts with Genoa HealthCare LLC (Genoa) for the provision of on-site pharmacy services at the Visalia Adult Integrated Clinic (VAIC). With this pharmacy services agreement, the VAIC on-site Genoa-operated pharmacy provides HHSA clients with pharmacy products and services. HHSA, with the permission of the VAIC building owner, subleases space within VAIC, located at 520 E Tulare Avenue, Visalia, California 93292, to Genoa.

Genoa has been providing pharmacy services throughout the United States for over 20 years and partners with clinics to meet the pharmaceutical needs of individuals receiving behavioral health services. The onsite VAIC Genoa pharmacy offers services 40 hours a week, twenty-four hours per day, seven days per week, and on-call services by a

SUBJECT: Approve an amendment to Agreement No. 31382 with Genoa Healthcare, LLC

DATE: April 1, 2025

licensed pharmacist. The pharmacist answers HHSA clients' questions and concerns related to medications dispensed or to be dispensed by Genoa. Through this proposed agreement, HHSA provides access, flexibility, and convenience of pharmaceutical services to HHSA VAIC clients whose access to medical and pharmaceutical care is limited due to the lack of transportation. Genoa also assists HHSA clients with consultation services as needed about dispensing medications, consults with VAIC to provide clients with previously authorized/approved medications, and reviews issues related to the procurement, ordering, storing, dispensing, and administration of medications.

Additionally, Genoa supports the VAIC medical team by administering clinic inoculations, which decreases waiting times and reduces emergency room department visits or hospitalization for clients needing access to medications. The on-site pharmacy also increases medication compliance. Genoa also provides pharmacy consult services upon request. Tulare County currently contracts with another vendor for Pharmacy Consultant Services and does not anticipate any costs, as mentioned in Exhibit C of the original agreement (Agreement No. 31382). Genoa provides backup pharmacy consulting services should the current vendor be unable to provide services.

The HHSA and Genoa entered into Agreement No. 31382 on September 12, 2023, when the Tulare County Board of Supervisors approved Resolution No. 2023-0844. HHSA is now requesting to amend Agreement No. 31382 to remove provision 4.2 and the Schedule 1 Exhibit, Authorized Pharmacy Employees. This amendment creates more flexibility by allowing any authorized personnel to access Genoa's Electronic Health Records system, and it is not limited to personnel listed on the Schedule 1 Exhibit, Authorized Pharmacy Employees.

FISCAL IMPACT/FINANCING:

Revenue to the County for the sublease of space is a monthly sublease rate of \$1,443. The monthly sublease rate for each renewal term shall be determined as follows: the monthly rent in effect for the preceding term shall be increased by the annual cumulative percentage increase, if any, from the base period in the Consumer Price Index. The County does not anticipate any additional cost through this service agreement. All pharmaceutical services are to be billed directly to Medi-Cal for reimbursement or other consumer insurance. There is no net County cost to the General Fund.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's five-year strategic plan includes the Quality-of-Life initiative to promote public health and welfare for all individuals in Tulare County. This amendment will continue to provide greater access, flexibility, and convenience to County consumers and medication availability to the County's vulnerable population.

ADMINISTRATIVE SIGN-OFF:

SUBJECT: Approve an amendment to Agreement No. 31382 with Genoa Healthcare, LLC

DATE: April 1, 2025

/s/ Casie Ennis OBO
Natalie Bolin, DSW, LCSW
Director of Behavioral Health

Cc: County Administrative Office

Attachments: Amendment